

NextPort

NEWSLETTER

Edition- September 2025- A Monthly Insight into GreenHul Solutions Limited



GreenHul Solutions

(Innovate, Sustain, Thrive)

Maritime Consultancy Firm

Editor's Note

Steady hands, sharper horizons. September brought real-world shifts: new rules took effect, ports moved, and recycling rules tightened. Here's the signal from the noise—what matters for Bangladesh and how GSL turns change into contracts.

Bangladesh — Progress & Signals



- **HKC clock is ticking:** Hong Kong Convention (HKC) entered into force on 26 June 2025. Bangladesh yards are upgrading to meet 'green yard' standards; a growing cohort is certified or near-certification
- **Chattogram momentum:** Record handling at NCT in August and a 2025 ambition of ~3.7m TEUs signal throughput growth and operational strain in peak cycles.
- **Tariff reset:** Chattogram Port announced broad tariff hikes effective mid-October, lifting container handling and berth-related charges—exporters and carriers will reprice logistics from Q4.
- **Matarbari deep-sea port:** The Government advanced the project with construction packages signed; phased operations target late-decade. Early coal-handling continues; container/multipurpose terminals are planned.

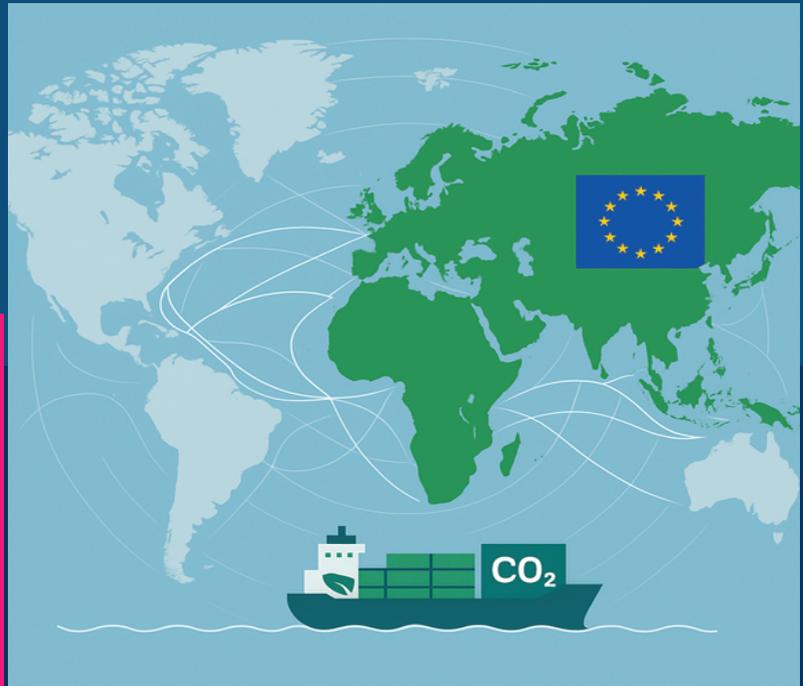
INSIGHTS — Bangladesh's Ship Recycling Leadership Under HKC Spotlight



Bangladesh dismantled over 2.7 million tonnes of ships in 2024 — roughly 43% of global volume — cementing its position as the world's top ship recycling nation. But with the Hong Kong Convention in force since 26 June 2025, the spotlight has shifted from volume to safety, environmental compliance, and downstream accountability.

Gaps in hazardous material handling, waste traceability, and worker safety could threaten Bangladesh's edge if not addressed swiftly. Global buyers and financiers are already signaling a shift toward certified, HKC-compliant yards, making this not just a regulatory shift, but a strategic market turning point source†Dhaka Tribune†LI-L20

Global — What Changed & Why It Matters



- **FuelEU Maritime** fully applies from 1 Jan 2025—ships at EU/EEA ports must cut the GHG intensity of onboard energy, with monitoring and penalties for non-compliance.
- **EU ETS for Shipping** escalates: first allowance surrender deadline is 30 Sep 2025 (covering 40% of 2024 emissions). Coverage rises to 70% for 2025 emissions and 100% from 2027 onward.
- **Market reality:** Alternative fuels and compliance costs are inflationary for freight; biofuel availability is expanding, but at a premium. Pooling and smart routing help, but margins tighten.

Challenges We're Watching



- HKC readiness gap among yards—bottlenecks in hazardous material handling, downstream waste tracking, and worker safety documentation.
- Basel vs HKC friction—cross-border waste movements and downstream disposal oversight can slow deals until workflows are proven compliant.
- Port cost inflation—Chattogram tariff hikes and global green-compliance costs pressure exporters; contract repricing and better stowage planning are essential.
- Financing the transition—yards and owners need structured capex, green loans, and performance-linked insurance to fund upgrades without choking cash flow.

What It Means for Clients – Outcomes & KPIs

GSL's September outcomes and client-facing value:

- HKC Gap Assessments delivered for select yards; corrective action plans prioritized by worker safety, hazardous waste streams, and audit readiness.
- EU ETS & FuelEU cost impact briefs issued to exporters/shippers using EU trade lanes; scenario ranges integrated for Q4 contract discussions.
- Port Ops Playbook updated: dwell-time minimization, detention prevention, and revised cost baselines reflecting October tariff changes.
- Blue Economy pipeline mapping—partner grid for Matarbari-linked logistics, training, and regulatory support (2026–2029 horizon).

Opportunities – Where GSL Creates Advantage



- Safe, Sound & Sustainable Ship Recycling: HKC audit prep, IHM (Inventory of Hazardous Materials) documentation, downstream waste traceability, and worker-safety SOPs.
- Port Strategy & Decarbonisation: EU ETS/FuelEU readiness, biofuel and shore-power pathways, MRV data governance, and route optimization to cut compliance cost.
- Project Facilitation: Matarbari ecosystem—training programs, multimodal corridor feasibility inputs, and investor-readiness packs for brownfield/greenfield plays.
- Policy & Legal Advisory: Aligning national rules with HKC/Basel; drafting yard SOPs, tender terms, and compliance clauses that actually hold up in audits.

Next 90 Days – Action Plan (Oct–Dec 2025)



GREENHUL SOLUTIONS

- Yard Readiness Sprints: 8–12 week HKC sprint packs—HSE training, hazardous waste routing, emergency response drills, documentation kits.
- Exporter Briefings: EU lane shippers—ETS/FuelEU cost curves, contract clauses for fuel variability, pooling/credit strategies.
- Port Tariff Transition: Client-by-client repricing matrices; time-and-motion audits to neutralize dwell and storage fees.
- Blue Workforce Upskilling: Short modules on MRV reporting, IHM maintenance, and green-fuel bunkering basics—for yards, agents, and operators.



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